

digital

MAYNARD

DIGITAL THIS WEEK



Volume 8 Number 13

July 6, 1981

New market group formed — "Technical Volume" includes TOEM and Micros

A fourth major market group — "Technical Volume" — has been formed to focus attention on Digital's volume computer products.

This new group, consisting of the Technical OEM Product Group and the Microcomputer Product Group, will be managed by Ward MacKenzie. Ward, now a vice president, will be a member of the Operations Committee. This change was effective June 28.

"Technical OEM and Micros market a wide range of products for use in predominately technical applications," explains Ward.

The Technical OEM Group sells to Original Equipment Manufacturers (OEMs), who design our equipment into their products for resale. The Micros Product Group markets to OEM's and to end users who buy our board level products in volume for their own internal use. For the long term, this realignment will help in developing increasingly consistent and complementary business and engineering strategies for this segment of the company's business. It will also help us focus our energies to take advantage of emerging marketing opportunities."

Digital's other three major market groups are Technical, Commercial and Computer Products. Technical OEM was part of the Technical Group and Micros part of the Computer Products Group before this realignment.

In addition to his new responsibilities, Ward will continue to serve as manager of the TOEM Group until he finds a replacement for that position. Jack MacKeen will continue as manager of the Micros Group. No other organizational changes are planned.



Ward MacKenzie

Ward joined the company in 1967 as DECsystem-10 operations manager. Later, he served the company in Europe for six years, in such positions as European Marketing manager and European Manufacturing manager. He has been Technical OEM Product Group manager since 1978.

Stan takes leave of absence

Stan Olsen, vice president, Computer Products Group, has requested and been granted a one-year leave of absence. In his absence, Si Lyle, associate head of the group, will assume Stan's responsibilities.

Si, who was recently promoted to vice president, served as manager of Small Systems Engineering before moving to the Computer Products Group. He will now be a member of the Operations Committee.

With headquarters in Merrimack, the Computer Products Group includes Word Processing, Terminals, Computer Special Systems (CSS) and the Retail Products Group.

Digital updates benefits package

In an effort to help ease the burden of rising health care costs, Digital expanded insurance coverage in several areas as well as introduced two cost containment programs for employees covered under the John Hancock Medical Plan, effective July 1, 1981.

As part of the cost containment programs, employees are encouraged to use prescription generic drugs for which they will receive 100 percent reimbursement (after the \$50 deductible). Brand name drugs will continue to be reimbursed at 80 percent of the costs (after the \$50 deductible).

The second cost containment program is expanded coverage for second surgical opinions before elective surgery. Studies have indicated that approximately 30 percent of elective surgeries are deferred when a second opinion is procured. Therefore, medical coverage has been increased so that if an employee receives a second opinion before undergoing elective surgery, the elective surgery, as well as the costs of a second opinion, will be reimbursed at 100 percent of the reasonable and customary charges.

Reasonable and customary charges, as defined by the John Hancock Medical Plan, are the usual costs for comparable services to people who have similar medical conditions in the area or locality where you receive treatment, services or supplies.

Benefits for employees retiring before age 65 and survivors of deceased employees have also been improved. Survivors now

continued on page 2

Employee Education presents: Learn about computers

Employee Education is offering a five-day course (J1379-A) for non-technical professionals on "The A (Applications), B (Basics), and Cs (Concepts), of Computers." The course familiarizes the student with computer hardware and software, technical and industrial terminology. Topics discussed are computer applications, computer families, hardware elements of a computer system, system architecture and configuration, the software connection and an introduction to data communication.

To enroll, send a memo to the Employee Registrar, BU/E29, TWX RGST, with your name, badge number, mailstop, DTN, cost center manager's signature, course title and date. A complete course description is available from the registrar at DTN 249-2676.

All classes will be held at Educational Services at Bedford on August 10-14, September 14-18, and October 12-16.

A summer seminar on PASCAL

Employee Education will be presenting a seminar on PASCAL on July 27-29 at the Bedford Education Center. Gil Roeder, seminar leader, will teach all aspects of the programming language. To register, please call the Seminar Registrar at DTN 249-4949.

Digital updates benefits package

continued from page 1

have the option of continuing in the John Hancock Medical/Dental Plan for one year following the employee's death at rates equivalent to those paid by active employees. Medical and dental coverage for early retirees will be fully paid by Digital while family coverage can be continued at rates equal to active employees. Employees who retire at or after age 65 also receive the same benefits.

Other improvements in the benefits plans include increased coverage for alternative medical care such as midwives, out-of-hospital psychiatric care and business travel accident insurance which will now provide five times an employee's salary to a maximum of \$500,000.

As in the past, Digital will absorb all increases to the costs of medical coverage for employees under the John Hancock plan as well as continue to pay 60 percent of dependent's coverage. However, due to the rise in health costs, there will be an increase of \$1.26 per week in payroll deductions for dependents' medical coverage, beginning with the July 16 paycheck.

During the annual HMO enroll-

ment period in September, employees will have an opportunity to reevaluate their medical coverage. People under the John Hancock plan may choose whether to renew or transfer to a Health Maintenance Organization (HMO). HMOs are alternatives to traditional medical insurance. They are organized systems that offer comprehensive health care services for a prepaid fee. Members select a primary care physician who coordinates all medical care, including outpatient care, laboratory and x-ray services as well as hospitalization and surgical services.

To provide employees with adequate information, personalized health benefits statement with additional information on HMOs and benefit comparisons will be mailed to eligible employees in August. Personnel departments will also have information on specific HMOs.

The benefit changes outlined in this article have been described in greater detail in the Benefits Bulletin mailed to all US employees in June. Please contact your Personnel office if you did not receive a copy.

Digital's Student Loan Program

What causes delays in processing?

Chase Manhattan Bank has instituted toll-free numbers for students who wish to inquire about the status of their loan application. The toll-free number for the east coast (New York) is (800) 632-3219. Students should allow a minimum of six to eight weeks for application processing.

The major causes for delay in processing applications are due to incomplete or illegible applications. All four copies should be readable. Other causes for delay are changes in school, school not forwarding application to bank, changes in address, correspondence attached to application, notes that are signed illegibly or sent unsigned.

Students are reminded to sign both the promissory note and the

"Student's Rights and Responsibility" forms which must be returned to Chase Manhattan before a check will be issued. By law, checks may not be issued to students prior to 60 days to enrollment.

The address for Chase Manhattan Bank is:

The Chase Manhattan Bank
Student Loan Department-
USA Funds
2335 New Hyde Park Road
P.O. Box 5148
New Hyde Park, NY 11042

For further information on the Student Loan Program at Digital, please contact your local personnel office.

DIGITAL THIS WEEK



Editor: Christine Medeiros

Correspondents

BU - Lil Holloway	249-2396
NA - Theresa Cash	233-2149
TW - Gloria Flaherty	247-2552

Send stories, photos and ideas to DTW, PK3-1/K23 or call DTN 223-5042. Direct Marketplace ads to Alice Christian, PK3-1/K23, DTN 223-2261.

DTW is published every other week for employees of Digital Equipment Corporation in the Maynard, Mass. area.



NEWS BRIEFS

Deadlines for DTW

The next four issues of Digital This Week and deadlines for submitting stories are:

July 20 issue - July 9 deadline

August 3 issue - July 22 deadline

August 24 issue - August 13 deadline

September 7 issue - August 27 deadline

Please note that there will be three weeks between the August 3 and August 24 issues.

Salem shuttles service cancelled

Effective Monday, July 27, the following service is cancelled:

From the MILL to SALEM (NI/NS)

From PARKER ST. to SALEM (NI/NS)

From SALEM (NI/NS) to AUGUSTA, TEWKSBURY, MAYNARD

From TEWKSBURY to SALEM (NI/NS)

MR July blood drive

For the American Red Cross, summer is a critical time of the year. For while patients' blood needs remain constant, blood supplies dwindle. With school and colleges closed, and people away on vacation, the number of available donors decreases.

You can help by donating your gift of life on July 8 from 9-3 at the MR1 bloodmobile to be held in the DEC 10-20 Conference Room.

In this area, 200 pints of blood must be collected each day to meet the blood needs of patients. Every day, every hour, someone needs your blood type to go on living.

FY82 calendars available

FY82 fiscal calendars are now available at all U.S. facilities through the stationery stores. If they do not have them or you are at a new facility, please contact Corporate Accounting at DTN 223-5174, or 223-4534.

Vietnam Veterans at Digital meet

Vietnam-era veterans at Digital will hold their next meeting on July 30 at 5 p.m. in the Engineering Information Conference Room, ML4-2. Interested employees should call Paul Senecal, DTN 223-4638, or Frank Alla, DTN 223-9878, for more information.

Boylston Conference Center to expand

The Headmaster's House Conference Center will be closed the last three weeks in August for renovations to double its capacity. Reservations will still be taken at Digital's meeting center in Boylston, Mass., during construction. The center will reopen on September 1.

Elaine Bowen, Conference Center administrator, would like to remind employees that Boylston is on the Digital Telephone Network. The reservation number is DTN 8-245-5206 or 5305. From outside Digital, please dial, 617-869-5206/5305.

Return to sender

There is some confusion among Digital employees between the mailcodes for Kent, England and Kanata, Canada. The mailcode for the plant in Kent is KN. The mailcode for Kanata is KA. Please be sure to double check before mailing. England will not return incorrectly posted mail without new postage.

Teleconferencing comes to Digital

How can you travel at 186,000 miles per second, but never leave Maynard? Try teleconferencing.

Digital will open its first permanent teleconference sites on July 14. The two-way, full-motion video communication system will be set up between Maynard and Merrimack. All employees are invited to an all day open house on July 15, 16 and 17 at the Transporter Room in the Mill (ML4-2) and the Newport Room in Merrimack. Arrange a reunion with a friend in New Hampshire and be in two places at once.

Financed by Engineering and Finance & Administration as part of the Office Systems Program, teleconferencing is available to all employees. Ted Turner, project manager for Teleconferencing, said that the prime users will be groups that meet on a regular basis. A year's worth of meetings can be pre-scheduled. Time can be reserved for a minimum of 15 minutes and for a maximum of 2 hours between 8:30 and 5. Meetings can be arranged before and after hours, but only with advance notice.

The rooms ideally accommodate eight people. Seated in a semi-circle, each has visual participation by the use of a voice-activated camera. But a maximum of 20 participants can be seated at each end. There are no minimum restrictions in numbers.

Reservations will only be accepted after July 13. There is no charge or bumping. If you are hesitant to try this form of communication, individual demonstrations and assistance during the meetings are available.

Data will be collected on utilization and feedback from rating forms. Studies are on-going for possible future Digital sites by monitoring the number of long distance calls and inter-company travel.

Reservations can be made after July 13 by calling DTN 8-264-2663.

Digital announces DECmate, the "Work Processor"

Digital has just announced a multipurpose Work Processor™ system designed for small businesses, professionals and individual business applications in large corporations called DECmate.

The first public showing of DECmate in the United States will be at the International Word Processing Association's annual convention in Atlanta on June 30.

At the same time, Digital announced its first service contract covering hardware and software, providing DECmate word processing customers with an integrated support program having one point of contact.

DECmate provides users with state-of-the-art technology and broad functionality including a variety of office applications and data processing software, an enhanced version of Digital's word processing software, alphabetic and numeric sort and communications. The new, easily installed DECmate Work Processor system is also programmable in several languages including BASIC, FORTRAN and DIBOL.

Prospective users of DECmate include office specialists such as secretaries and administrative aides, small businesses, independent professionals, financial and personnel in large corporations. As a typical user, a financial analyst within a large company would use DECmate to prepare professional documents, utilizing word processing, and to communicate with Digital and non-Digital computers, public networks and private data banks.

DECmate is available through Digital's Word Processing sales force and Digital's Computer Stores nationwide. According to Gary Cole, DECmate product manager, "DECmate advances Digital's Work Processing system concept by offering what we believe is the lowest-priced system currently available with this degree of performance and functionality."

The new support plan provides customers with a toll-free telephone number to reach an of-

fice product support expert for assistance with hardware, software or usage problems.



DECmate, newly announced by Digital, features office applications and data processing software, an enhanced version of Digital's word processing software, list processing, alphabetic and numeric sort, communications and a high-speed chart graphics video display capability. Deliveries are scheduled for August, 1981.

How to lift without strain

Your job may require handling cases, boxes, baskets, bundles or odd-shaped containers. No matter what you have to lift you will find it a lot easier and safer if you use these lifting skills:

- Set feet firmly, placing one foot alongside the load, the other slightly behind the load.
- Keep the object close to the body while lifting.
- Choose the lifting position that feels most comfortable with or without a straight back.
- Set muscles of legs, hips and back ready to take the strain.
- Get a firm grip with fingers under the load if possible.
- Lift gradually, avoiding jerky, twisting motions.
- Put load down by generally reversing these methods.
- Avoid reaching as you lift or lower.
- Never lift beyond your strength, GET HELP IF YOU NEED IT.
- Move your feet instead of twisting your body.

Employees should remember that Corporate Risk Management is a number one resource on safety issues. Each facility also has a safety engineer available to answer questions or look into any concerns relative to on-the-job safety.

Please call the Corporate Safety and Loss Prevention office at DTN 223-4087 for the name of your local representative.

Office Education offers New word processing course

Are you a manager or supervisor who is too busy to take a five day course on word processing? Office Education has designed a one-day course on Basic Word Processing specifically for managers and supervisors to meet this need. The emphasis is on the recording, editing and printing of documents; shaping text; search functions; and maintenance of disks.

The first workshop will be offered July 21 at Parker Street.

Learn the principles of negotiation

You negotiate every day at work and at home, every time a discus-

sion leads to a choice or decision. Learn the best style and strategy for you to turn a win/lose situation into a win/win situation. The principles of negotiation will be introduced and applied through team exercises in this one-day course.

The first workshop will be offered July 22 in Bedford.

To register for either of these courses, please send a memo to the Office Education Registrar, PK3-1/B11, with your name, badge number, cost center, DTN, location/mailstop and your manager's printed name and signature. For additional information, call DTN 223-3161.



Representatives from Acton's and Littleton's Plant Emergency Organizations (PEO) attended an Industrial Fire Safety Program at the Mass. Fire Fighting Academy in Stow. Members of the Acton Contingency Team (ACT) and Littleton PEO who received certification on how to respond to emergency fire situations are (l. to r., front row) Gerry Power AC, Frank McNamara AC, William Barry AC, (second row) Laura Riendau AC, Debra Jefferson LJ, Bob Ziman AC, Mike Taplin LJ, Douglas Trueblood AC, Frank Caci AC, and David Fisher AC.

Healthy advice for the sun worshiper

It is important to remember that years of lying unprotected in the sun can add up to cumulative skin damage. Repeated overexposure to the sun weakens the skin's elasticity and produces dark, scaly growths called keratoses, which are often precancerous. A more immediate result of overexposure to the sun's ultraviolet rays is severe sunburn.

There are a number of precautions and cover-up aids to help you live in the sun with relative safety.

Sunscreens containing PABA (para-aminobenzoic acid) absorb ultraviolet rays and allows gradual tanning. Another type of chemical protection is a sunblock which allows no tanning at all. It deflects the sun's rays. Zinc oxide is a well-known blocking agent used by lifeguards on extra sensitive areas like the lips and nose.

Other effective protection is clothing like loose fitting robes, long sleeve shirts and wide brimmed hats. Extra precautions

should be taken between 10 a.m. and 2 p.m. when the ultraviolet rays are the strongest.

Here are more skin saving tips:

- Don't be fooled. Beach umbrellas do not give full protection. They only partially deflect the rays that bounce toward you from all directions, off sand, water, patio floor.

- Don't count on being safe on a cloudy day or under water. Seventy to eighty percent of the ultraviolet rays burning power penetrates clouds and haze. The rays can even reach three feet below water. Water droplets on a wet shirt can funnel half of the rays to your skin.

- Avoid using sun reflectors which burn delicate facial areas never exposed to ultraviolet rays.

- You should also be aware that some medications cause photosensitivity. Thiazide diuretics, tetracycline, sulfa drugs and some oral contraceptives can contribute to severe sunburn. Ask your doctor when he/she gives you a prescription.

Prematurely-aged skin and sun-

Escape to the mountains



Digital's Employee Activities Department is offering a classic escape weekend at the Mount Washington Hotel in Bretton Woods, N.H. on Aug. 28-30. All employees are invited with two overnight accommodations, tennis, indoor/outdoor pool, sauna, live entertainment, golf, horseback riding, bicycling and trout fishing.

Package price is \$117 per person (double occupancy); \$135 per person (single occupancy). Children sharing a room with two adults are \$18 per day (2-5 years old) and \$35 per day (6-14 years old). Some activities have separate fees.

A deposit of \$25 per person is required with reservation. See your local Employee Activities Department for reservation cards and more details. Deadline for reservations is July 31.



burn are not the worse results of over exposure to the sun. Skin cancer is.

According to the American Cancer Society, almost all of the 300,000 cases of skin cancer discovered annually are considered to be sun-related. Fortunately, if treated in time, skin cancer is very curable.

Fortunately, too, skin cancer has visible warning signs:

1. A sore that does not heal.
2. Change in size of color of wart or mole
3. Development of any unusual pigmented area.

Consult a physician if you detect any of these skin changes.

July management and development courses

Corporate Management and Employee Development is offering the following courses for the month of July:

July 8-10 - Face to Face Communications

July 8-10 - Skills for the Experienced Supervisor

July 13-15 - Leadership and Career Training for Women
Follow-up August 10-12

July 15-17 - Face to Face Communications

July 17, 31 Aug. 14 - Effective Writing: Analyzing Your Skills

July 20-24 - Individual and Organizational Effectiveness
Follow-up - Sept. 7, 8

July 22-24 - Face to Face Communications

July 27 - Time Management

For course descriptions and registration forms, please contact your personnel representative or training coordinator. Forward your registration to Yvonne Hernandez at PK3-1/A32.



VANPOOLS

To Maynard

from Chelmsford via Rt. 27, DCV 8, Charles Wellington, 223-3570.

from Lowell, Dracut, DCV 82, Marie St. Arnaud 223-8232.

from W. Roxbury, Roslindale, Jamaica Plain, Brookline, DCV 81, Chris Pasztor, 223-7265.

Need a new racket to keep in shape?

Any Digital employee interested in joining a Racquetball League being formed at the "Courthouse" in Chelmsford, Mass., please contact Bill Hovey at DTN 231-6759 or MR1-2/E74. An open house with full use of the facilities is being arranged to introduce Digital employees to the game of racquetball.

COMMUTER CORNER

Find out how to cut down on commuter costs by contacting the Commuter Transportation Department, DTN 251-1525.

Call the following DTN numbers to join these routes.

from Boston, Somerville, Cambridge, Arlington, DCV 78, Jim Wilde, 223-9074.

from Westboro (W. Meadow Plaza), DCV 87, Vic Hamburger, 223-8441.

from Berlin, Clinton, Lancaster via Rt. 117, DCV 66, Al Kimmel, 223-4864.

from Manchester, Bedford, Merrimack, N.H., DCV 69, Ollie Baker, 223-2747.

from Leominster, Fitchburg area, DCV 96, Dave Farineau, 223-8993.

To Marlboro

from Gardner, Fitchburg, Leominster, DCV 89, Brian Lupaczky, 231-5564.

To Woburn

from Derry, Salem, N.H., Methuen, DCV 45, Joe Santos, 236-2189.

FORMING VANPOOLS

To Concord

from Athol, Gardner via Rt. 2/Maynard, Donald Reinke, 223-3290.

To Marlboro

from Shirley (Lunenburg Rd.), Theresa Bastine, 231-6784.

To Hudson

from Lancaster, Diane Nickerson, 568-1431 X2025.

To Northboro

from Belmont, Arlington, Lexington Rt. 2, Maynard, John Papazian, 223-5138.

To Wilmington

from Derry, Salem, N.H., to FSM East, Joe Santos, 236-2189.

CARPOOLS

To Marlboro

from Shirley, Mary Froias, 231-6784.

To Maynard

from Braintree, Joan McAuliffe, 223-8857.

Martha's Vineyard and Nantucket Island

Your family can ride the ferry to Martha's Vineyard or Nantucket Island at discount prices. From April 16 to October 14, the Steamship Authority is offering employees reduced fares for the following round-trip routes:

Woods Hole to Martha's Vineyard, adults-\$5.50 children (5-15)-\$2.75

Woods Hole or Hyannis to Nantucket, adults-\$11.00 children (5-15)-\$5.50

Children under five are free.

clip and save

DIGITAL EQUIPMENT CORPORATION
1981
STEAMSHIP AUTHORITY

Employee name: _____

No. adults _____ No. children _____

Woods Hole to Martha's Vineyard _____

Woods Hole to Nantucket _____ (South Street Dock)

Hyannis to Nantucket _____

Date: _____

Discount valid from April 16 to October 14, 1981. One coupon good for entire party. Present this coupon or a photocopy when buying your tickets to receive discount.



How Marketplace works...

"Digital This Week" is a publication serving employees in the Greater Maynard area. The paper's priority is to keep employees informed of company news that directly impacts their work lives.

Marketplace is a special service provided by DTW for the one-time sale of items by employees in Massachusetts facilities which do not have an employee newsletter.

To help keep Marketplace to one page an issue and to reduce the time between submission and publication, DTW needs your cooperation.

Please submit one ad at a time. Each ad should be submitted only once every four weeks. If multiple or duplicate ads are sent, the first one listed will be published, and the rest discarded.

The ad should be worded clearly and be in good taste. Submissions should be printed legibly or typewritten to fit on two lines. DTW reserves the right to edit for space. There are no deadlines for submitting ads. They are printed on a first-come, first-served basis. Ads will not be taken over the phone.

Ads are not accepted from people outside of Digital or from employee-operated businesses or services. Only DTN (Digital Telephone Network) numbers will be accepted to discourage this misuse.

Please submit your full name, complete DTN number and mail-stop with the ad, to Marketplace, PK3-1/K23. If the item is sold before the ad appears, please cancel ad immediately. All questions should be directed to Alice Christian at DTN 223-2261.

REAL ESTATE

WAY, 8 rm Georgian split entry, 3-4 bdrm, enclosed porch, gas heat, \$68,500. Diane, MR231-4985.

LOWELL-BELVIDERE, split ranch, 3 bdrm, 2 bths, FP, 2 car gar, 1/3A, \$83,000. Mike (617) 454-4972.

BARRE, MA, land 8.7A, wooded, \$12,500. Ron, ML 223-2929.

S. YARMOUTH, Cape Cod, ranch, 4 bdrm, den, liv rm, gar, kit, gas heat, more, \$65,900. Wayne, ML223-3727.

LEOMINSTER, contemp ranch, 3 lg bdrms, frpl, 2 full bths, redwood deck, gar, mid \$60's. Norm, ML223-8789.

MIDDLEFIELD, CT, ranch, 3 bdrm, rec rm, deck, gar. Carol (617) 562-3853 eves.

WESTBORO, 7 rm, 1 1/2 bth, split level, over 1A, mint cond, owner financing, \$82,900. Eric, ML223-9127.

RENTALS

CHALET, NH, nr priv beach on Lake Winnepesaukee, slps 6, avail Aug, \$250/wk. Jacques, WJ257-1229.

OCEANFRONT COTTAGE, New Seabury, slps 4, avail July-Aug, 2 wk min, \$300/wk. Michael, NR234-4318.

RANCH, 2bdrm, 2bths, fp, pool, 2 car gar, June-Sept. Maryanne (617) 456-3900 or Ed (617) 456-3970.

HOUSE, Stow, split-entry, 4 bdrm, gar, w/w, hwdw floors, 1A, \$660/mo+util. Bill (617) 263-5136.

HOUSE, Cape Cod, close to water, Popponesset Beach, 3bdrm, \$325/wk. Marilyn, ML 223-3559.

HOUSE, Ashburnham, Ma, waterfront, 3bdrm, 1 yr lease required, \$600/mo. Kimberly, LJ 282-2163.

WANTED

INDIVIDUALS to share W. Dennis beach house for summer. Jean (617) 481-0336; (617) 881-5125 after 6.

REFRIGERATOR, dorm sz, 2 cu ft, gd cond, reasonable price. Carole, BG 223-2152.

MICROCOMPUTERS, M.I.T.s, 680B, Educator II, O.A.E. tape reader. R.C. Nuebling, TW 247-2393.

BOAT TRAILER 16' w/2K lb capacity, reasonably priced. Christine, BG 223-6486.

ROOMMATE(F) share 3bdrm apt, Clinton, no pets, \$160/mo+lights/phone. Candy, ML223-4212.

ROOMMATE(F) share 3bdrm, 2 1/2 bth townhouse, Waltham \$200/mo (inc ht)+1/3 elec. Diane, ML223-5702.

ROOMMATE(M/F) to share 3 bdrm house, Sterling, \$200/mo. Judith (617) 422-7486.

ROOMS (4-5) for quiet, non-smoker (F), no pets, Acton/Stowe/Littleton. Tanya (617) 481-3965 eves.

AIR CONDITIONER, 7K BTU or more. Ed, SP243-2452.

LARGE TRAVEL TRAILER to rent during new home construction, Lunenburg. Daniel, MR 231-7331.

LOST

GOLD BRAID BRACELET, in PK1, 6/17, reward offered, has high sentimental value. Mark, LK 226-7134.

FOUND

DIGITAL CROSS PEN, describe pen, date/time lost, location lost. Darrel, ML 223-2763.

NECKLACE, silver w/blue stone (Indian type), near lower Thompson St exit. Tiny, ML 223-8776.

MOTORCYCLES

1976 HONDA 750F, exc cond, 6500 mi, \$1450. Kenneth, TW 247-2687.

1976 KZ400, 4K mi, 55+mpg, great bike, garaged, \$975. Eleanor, NR 234-4349.

1975 YAMAHA 500CC DOHC, fairing, saddle bags, exc cond, under 11K mi, maroon, \$750. Mary, HL225-4621.

1976 HONDA MATIC 750CC, over \$800 extras, 12K mi, A-1 shape, adult owned, \$1950. John, MR231-4294.

APPLIANCES

GE DISHWASHER, portable, 2 spd, gold, \$90 or reasonable offer. John, AC 232-2269.

ELECTRIC RANGE, Corning Model R30, smooth top range/oven, 7 yrs old, \$125. Bob, PK223-7573.

GE TOASTER-OVEN, 2-slice+extra tray, \$15. Marvin, PK223-9071.

GAS DRYER, Speed Queen, 5 yrs old, exc cond, \$125. Ralph, ML 223-5339.

BICYCLES

SCHWINN PIXIE, girl's 16", red, exc cond, \$45. Andy, ML 223-5400.

MOTOBEACANE SUPER MIRAGE, 10spd, 23" men's frame, exc cond, \$195. Ralph, ML223-5339.

LADYACE 12 spd, perfect for woman 5'4" or under, new, sacrifice at \$160. Al, MS 223-1308.

IVERSON 10 spd, nds rear tire, gd cond, \$50. Marie, WZ 238-3540.

PETS

DOG, mongrel, 6 mos old, housebroken, trained, gd w/kids, FREE to gd home. Valerie, ML 223-1986.

PONY for lease on property in Fitchburg, child/young adult, \$35/mo (incl all). Linda, TW247-2805.

SEALPOINT SIAMESE CAT(m) 6mos old approx, FREE. Mary Beth or Marge, NR234-4423; (617) 365-2606.

SEALPOINT HIMALAYAN KITTEN(m) CFF, CFA reg, champ bloodlines, 10wks old, \$150. Cindy, PK 223-4762.

KITTENS (3) charcoal grey, born 5/15/81, FREE to gd home. Andrew, LJ 222-2207.

CARS

'75 PLYMOUTH FURY, cust wagon, 58K mi, ps/pb, extra snow tires/rims, \$1450 or B/O. Bob, ML223-8316.

'74 DATSUN 260Z brown, wire wheels, T-top, 90K record, \$3100 or B/O. Cathy, MS 223-3671.

BUICK CENTURION, vinyl roof, ps/pb, a/c, am/fm radio, \$500. Anne (617) 263-9616.

'73 VOLVO 144, 4dr, auto, 93K mi, extra rims/snow tires, a/c, \$1995. Diana (617) 562-6346 after 6 pm.

'73 SUBARU 1400DL, exc cond, new eng, Pirelli tires, \$1450. Arturo, MR 231-6869.

'73 VW SUPERBEETLE, blue, 80K mi, 4spd, \$1300 or B/O. Kourosh, CF 251-1521.

'71 CAMARO, blue, ps, p/c, V8, snows, gd cond, \$1000. Maribeth, NR 234-4477.

'74 CHEVY PICKUP, gold, 350 3 spd, w/cap, CB, am/fm stereo cass, \$1500. Darryl, MR231-5876.

'75 VW SUPER BEETLE, no rust, sun rf, am/fm, new htr/brks, looks/runs great, \$2500. Bill, TW247-2365.

'71 FORD GALAXIE, 2dr, gd eng, some body rust, new batt, nds work, \$300 or B/O. Sue, PK223-6262.

'80 TOYOTA SRS PICKUP TRUCK, long bed, am/fm, 5 spd, 10K mi, many extras, \$6800. Michael, WA221-5171.

MISCELLANEOUS

44 PT DIAMOND UNSET, appraisal value \$2500. Sharlet, PK 223-7694.

RALEIGH INTERNATIONAL FRAME (24 1/2") AND FORK, champagne color, 531 DB thruout. Kevin, MR231-4383.

LINED DRAPES, 1pr 112"x82" gold tweed; 1pr 132"x80" gold/green, \$25/pr or B/O. Pat, LM 231-4793.

COLOR TV, Sears 19", working cond, nds color tube, adjusting, \$75 or B/O. Sue, PK 223-6262.

WHEELCHAIR LIFT, capacity 400 lbs, gd cond, B/O over \$1000. Dick, ML 223-8200.

COFFEE TABLE/END TABLES \$100/set; LIVING ROOM CHAIRS \$30/ea; LAMP SET \$20. Jackie, PK223-4167.

CAMERA SX 70, leather case, box, accessories, \$75. Terry, MR231-6479.

SHOES, sz 8 1/2 Tom McAn, brown, steel toed, never used, B/O. Mike, MR231-7198.

ACOUSTIC COUPLER, Livermore EIA Modem, new in orig box, \$99. Donald, ML 223-9740.

DRUMSET (5pc) oversized, w/hardware, cymbals, exc cond, must be seen. Kelly, ML 223-9678.

HORSE MANURE, FREE. Joe, MR231-6638.

TV STAND, rolling, will hold lg portable TV, \$10. Christopher, PK 223-3418.

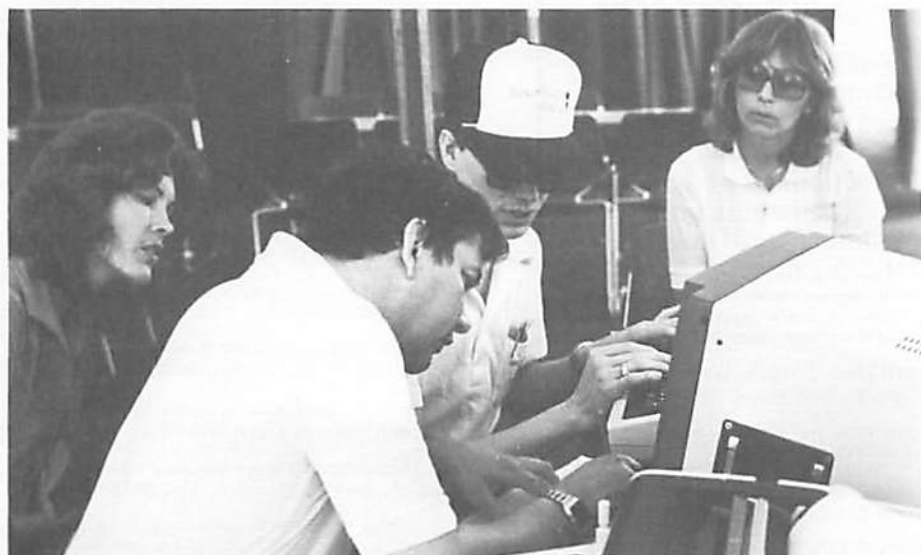
GIBSON GUITAR, Les Paul Custom 1972, cherry sunburst, speed knobs, case, B/O. Mike, MR231-6912.

TIRES (2) B78-14, 30K mi, \$10. Bob, FP 283-6205.

Digital plays the pros in Marlboro Classic

Digital sponsored the \$10,000 Pro-Am segment of the Marlboro Golf Classic on June 25 and 26. As part of the PGA Seniors Tour (Pros over 50 years old), the tournament was organized to benefit Marlboro Cultural Affairs, Inc. The council promotes the arts in the Marlboro area through workshops, mini-courses, arts and craft shows, theater, music and cultural day trips.

Digital was well represented on the green by vice presidents Andy Knowles and Al Bertocchi and other employees from the Technical Group and Corporate Marketing.



(left to right) Deanne Knauf, Jon Rodenhiser, Charles Greene, Jr., all of Education Computer Systems, and Karen Guest, Technical Group, track scores on Digital's GIGI, a graphics terminal.



Peter Erickson, director, Creative Services, (second from left), and Bill Rousseau, Technical Group, (center), wait on the sidelines as Gene Littler takes a few practice swings. Littler has won 29 tour titles and \$1.5 million in prizes.



Al Bertocchi, vice president, Finance & Administration, played a round in the Pro-Am with Don January, winner of 12 tour titles and over \$1 million in his golf career.



Sam Snead, winner of 84 tour titles starting back in 1936, drew a crowd of reporters at the press tent.